# FI Annual Rates of Pay: Internal Comparators



#### Methodology

- 1. The short form "ARP" stands for Annual Rate of Pay.
- 2. The highest increment level was used as the ARP of the following groups: FI, PE, CO, EC, AU and CR.
- 3. Internal comparators and levels are based on the Employer's List of EX Feeder Groups.



#### Recent Wage Trends

#### PE GROUP - MARCH 24, 2011 APPROVAL DATE (2011 TO 2013):

- 1.5% pay adjustment retroactive to October 1, 2011
- 1.5% pay adjustment retroactive to October 1, 2012
- 1.5% pay adjustment effective October 1, 2013

#### EC Group - June 2012 Arbitral Award (2011 to 2013):

- 1.75% pay adjustment, retroactive to June 22, 2011
- 1.5% pay adjustment, retroactive to June 22, 2012
- 3.45% increment added to the top of each of the eight EC pay lines, effective June 22, 2013
- 2.0% pay adjustment, also effective June 22, 2013



#### Recent Wage Trends

#### LA GROUP — JUNE 2012 AGREEMENT (2011 TO 2013) :

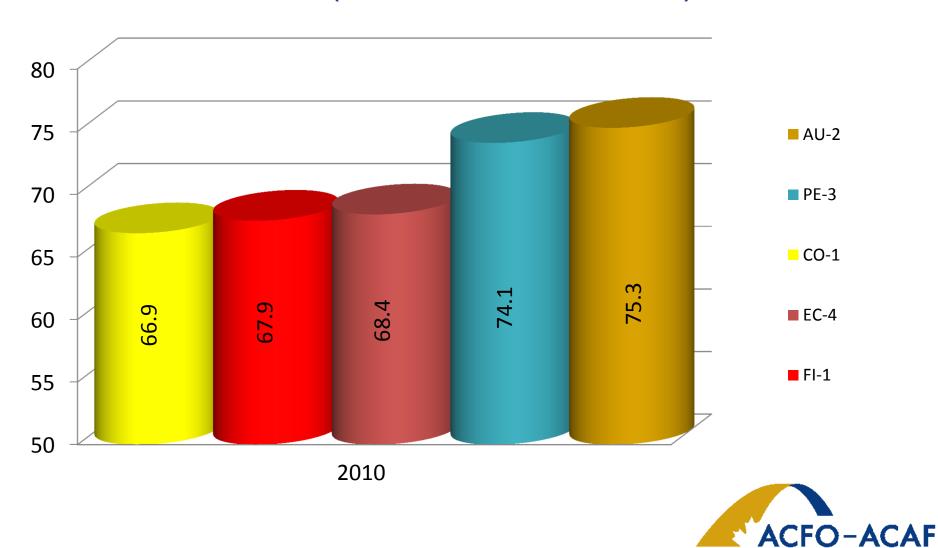
- 1.75% pay adjustment, retroactive to May 10, 2011
- 1.5% pay adjustment, retroactive to May 10, 2012
- 2.0% pay adjustment effective May 10, 2013
- 10% pay restructure effective May 10, 2013

#### CO and AU Groups - October 1st, 2012 Agreement (2011 to 2013):

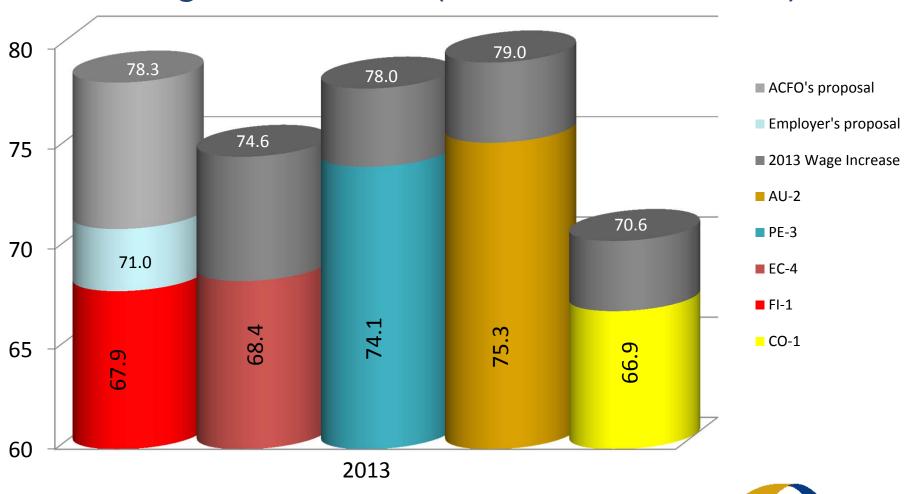
- 1.75% pay adjustment, retroactive to June 22, 2011
- 1.5% pay adjustment, retroactive to June 22, 2012
- 2.0% pay adjustment, retroactive to June 22, 2013



# FI-1 Comparison 2010 (ARP - \$000s CAD)

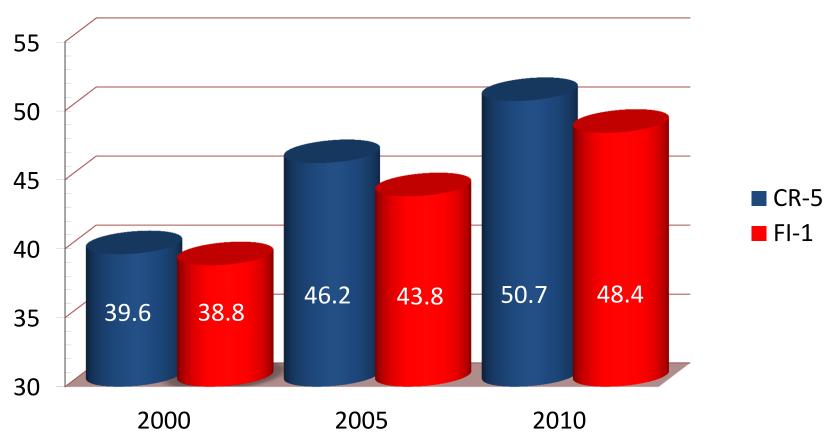


# FI-1 Comparison - 2013 Wage Increases (ARP - \$000s CAD)



ACFO-ACAF

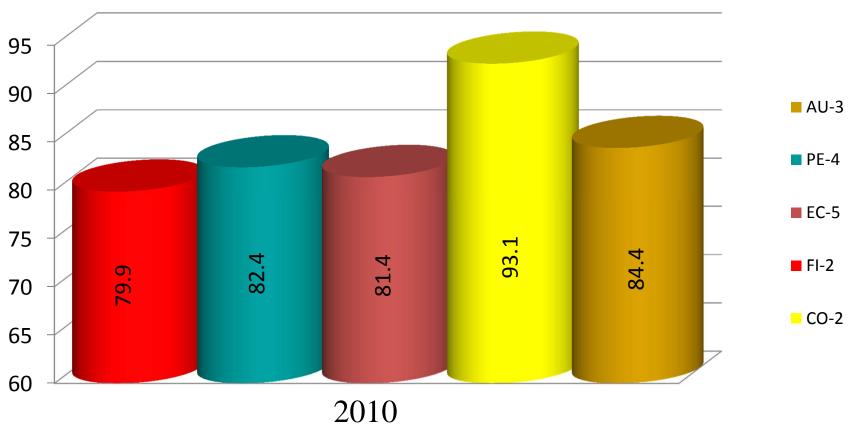
FI-1 vs. CR-5 2000-2010 (ARP - \$000s CAD)



FI-1s at lowest increment level are paid less than CR-5s at top increment level.



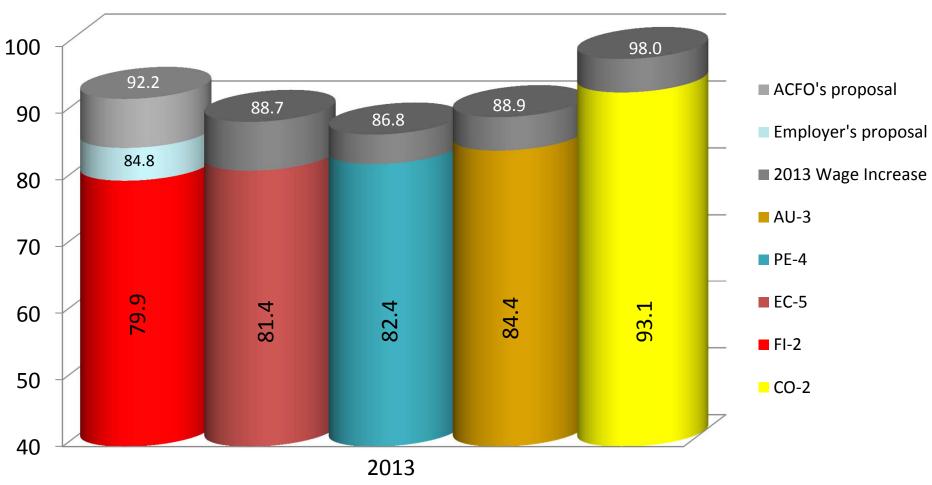
# FI-2 Comparison 2010 (ARP - \$000s CAD)



The FI-2 salary remains at the lowest annual rate of pay in comparison to all other groups.

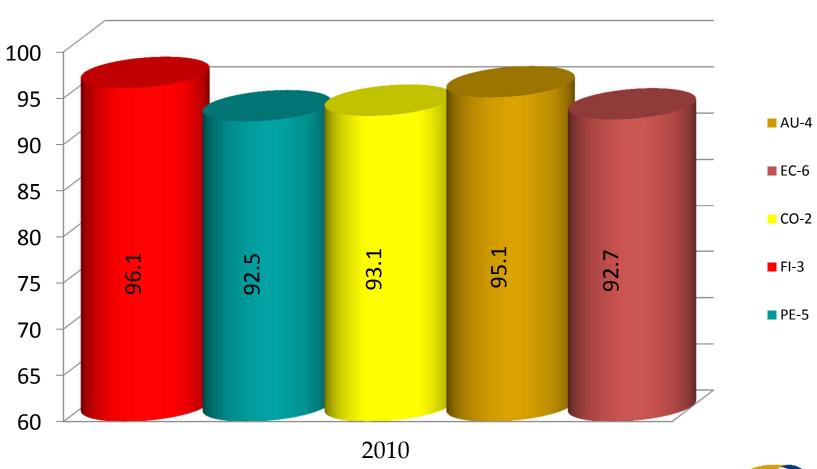


# FI-2 Comparison –2013 Wage Increases (ARP - \$000s CAD)



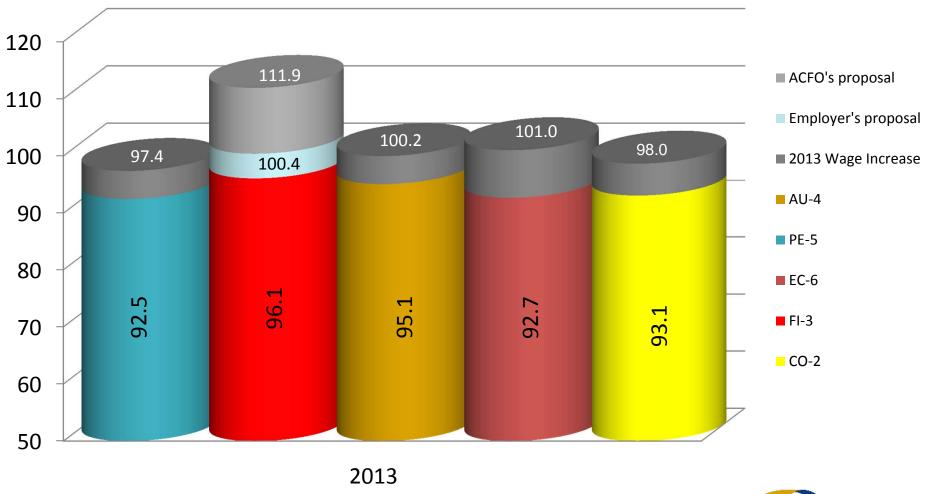


# FI-3 Comparison 2010 (ARP - \$000s CAD)



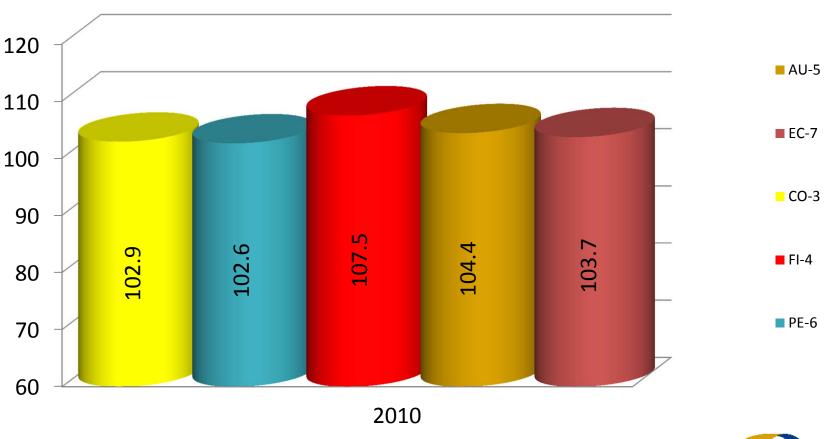


# FI-3 Comparison –2013 Wage Increases (ARP - \$000s CAD)



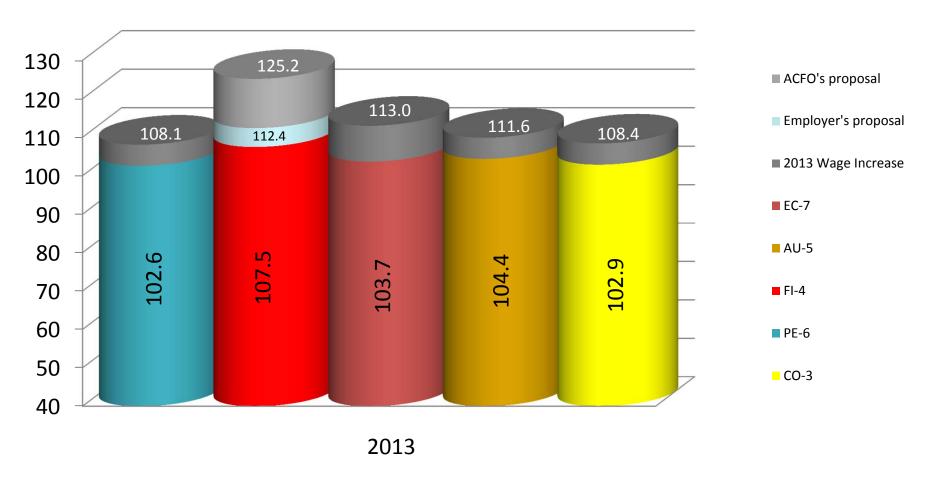


# FI-4 Comparison 2010 (ARP - \$000s CAD)





# FI-4 Comparison – 2013 Wage Increases (ARP - \$000s CAD)





#### Fls vs. NAV Fls 2010 (ARP - \$000s CAD)

